

Faster. Easier. Better.

## Traditional vs. Integrated Installation for Axiom® Building Perimeter Shade Pockets

Traditional	
Shades and pockets specified in Division 12	
Pockets drawn – not sized	+Time
Coordinate drawing with ceiling systems/transitions	
Engineered drawings not supplied	
Construction documents come out with questions around ceiling integration	+Time
Framing contractor bids framing and soffits	+Time
Ceiling contractor bids ceiling	
Shade dealer bids pockets and shades	
Coordination meetings take place with the three contractors	+Time
Framing is done at 24" on center	+Double the Time
Blocking is required	+\$4-\$6 LF
Pocket is installed "out of sequence" – Division 12	
More coordination with ceiling contractor	+Time
No alignment Additional shimming required	+Time
May require two skilled tradesmen, if drywall pockets	+\$\$/hr
More coordination with ceiling contractor	+Time
Ceiling is installed	
Sub-bracket installed by third contractor	+Time
Shade installed by third contractor	+Time
Punch list	+Time

New Integrated Approach	
Shades in Division 12, pockets in Division 9 with ceilings	
Integrated details provided	
Integrated specification profiled	
Engineered system	
Bid done by one or two contractors for shades, ceilings, framing	
Single point of contact – no additional meeting required	
Framing is done at 48" on center	
Blocking is eliminated	
Install during normal flow – Division 9	
10' finished feet installed	
Perfect alignment with splice plates	
Improved product performance with top fins	
Ceiling installed	
Shade installed	
Perfect fit and finish	

WHY?

- Risk mitigation
- Timeline is improved – keep project on time/schedule
- Lean process
- Improved specification process
- Minimize material – LEED®
- Safer

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