

National Account Program



Ceilings & Walls To Fit All Your Needs

Armstrong is a leader in ceiling, wall, and suspension system solutions. Our business was built more than 160 years ago by consistently delivering high-quality products, innovation, and superior customer service. Learn More

Benefits of the National Account Program

- Dedicated account manager
- Armstrong Fast Programs available to keep projects on schedule and on budget
- National pricing established across North American markets
- Periodic business reviews to include, but not limited to, spend activity



Experience, Above All™

Healthy

Make Every Space a Healthy Space

- Indoor Environmental Quality (IEQ) consists of healthy air, impactful acoustics, sufficient lighting, and thermal comfort all essential to our health and well-being. Learn More
- 24/7 Defend[™] air purification systems work continuously to improve Indoor Air Quality (IAQ). Learn More

- Total Acoustics[®] ceilings provide the ideal combination of sound absorption (reduces noise) and sound blocking (keeps noise out of adjacent areas) in one ceiling panel. Learn More

21 24/7 DEFEND™ TOTAL ACOUSTICS®

title +

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Zero

For People and Planet

Low Embodied Carbon

Armstrong is committed to providing low embodied carbon ceiling and wall solutions that help minimize your overall project impact.

Healthy, Sustainable – and Verified All Sustain[®] products have Health Product Declarations (HPDs), **Environmental Product Declarations** (EPDs), low emissions certification with UL® GREENGUARD Gold, and are free of Red List "chemicals of concern."

Using Sustain products can contribute to building certifications such as LEED®, WELL[™], Fitwel[®], International Living Building Challenge® and Net Zero. Learn More



Recycle SHep Save Old Ceiling Panels

to New Ceilings

The Armstrong Ceilings Recycling Program provides an efficient solution to reduce construction waste and embodied carbon on commercial renovation projects.

Since 1999, the nation's first ceiling recycling program has diverted over 200 million square feet of old ceiling materials from going to the landfill.

Learn More

Innovative Pre-Construction &

- **Design Services** - ProjectWorks® Design & Pre-construction Service: Fast, no cost, collaborative design, estimating, and takeoffs for unique opportunities Learn More
- No cost acoustical analysis Learn More

ProjectWorks[®]

Off Published

Market Prices (Product Dependent)

- Single point of contact committed to supporting and servicing national owner's initiatives and construction requirements
- Secure pricing at the individual project level
- Spend reviews

ē Standard Ceiling

& Wall Products

Mineral Fiber/ Fiberglass

Broad range of sizes, shapes, textures, and price points

AcoustiBuilt[®] Seamless acoustical ceiling and wall system looks like drywall

MetalWorks[™] Metal ceiling tiles in curves, clouds, panels, and planks

WoodWorks® Wood panels, planks, clouds, and canopies

FeltWorks[®] Soft visual texture that quiets interiors

Tectum[®] Wood Fibers Tough acoustic baffles, wall and ceiling panels

Plasterform[™] Architectural cast solutions for interior and exterior applications











400+

Distributor Locations

- Best in Class Service
- U.S. based manufacturing, customer service, and technical design support
- Nationwide Installation System Specialists – for faster, easier installs
- Find your distributor: Learn More

Delivering What You Need Quickly

- Standard and speciality ceiling and wall products have options for quick turnaround times on quotes, confirmations, and delivery
- Preferred priority shipping slots
- On-time delivery Learn More

Who is Armstrong World Industries?

Armstrong World Industries is the market leader in the design and manufacture of commercial ceiling and wall solutions.

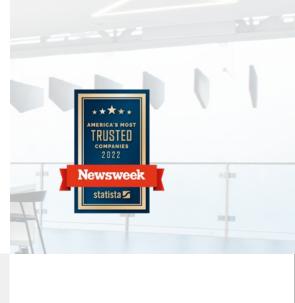
Our 2,800+ employees are committed to providing sustainable and evolving products that make a positive difference in the spaces where people live, work, learn, heal, and play. Learn More

Distributor Locations

★ Manufacturing Plants

Already Know Us?

A few of our acquisitions you may be familiar with: Moz ACGI Arktura Tectum Plasterform Turf BŌK Modern GC Products





armstrongceilings.com/commercial

Fitwel® is a registered trademark of the U.S. Department of Health and Human Services (HHS); LEED® is a registered trademark of the U.S. Green Building Council, Living Building Challenge® and WELL are registered trademarks of the International Building Institute"; UL® is a registered trademark of UL, LLC; all other trademarks used herein are the property of AWI Licensing LLC and/or its affiliates © 2023 AWI Licensing LLC